



The Possibility Path™ for Small Business

A Life Coaching Program based on
Book One

“Bringing Possibilities to Reality”

Step Six

THE BILLION DOLLAR QUESTION

PART 6

YOUR DEFINITION OF SUCCESS

The Possibility Path™ for Small Business

INTRODUCTION

You made it!

Well, you made it to the end of this program. You know who you are, what you are selling, who you are selling to, how to build your team (and keep them growing with you.)

You have set your systems in place.

Now, what?

Now you define success.

Success is a hard thing to define because it is different for everyone. One can say money is success. One can say survival is success. One can say reaching so many people or making enough income to support a family. Some people are just happy to be doing what they love and just keep doing it, no matter the money, time, or longevity. Whatever your definition of success is, it is unique to you.

To decide this, we can go back to the beginning in the Day of the Life of your Dream Life. This take on a dream life is a little different. It helps you see where you are NOW, and where you want to be later. This answer can change each time you ask it. But if you ask it often enough, you will see the same answers come up over and over again.

This is your definition of success! Your answer is the life you are trying to create for yourself and your business. Keep asking it and you will find your answer and focus to what you need to be doing going forward in your business.

Ask yourself the Billion Dollar Question:

“If you had all the money in the world, all the time in the world, nothing to do, nowhere to go, no obligations holding you back, what would you be doing right now?”

In business, ask where your business would be. What would that look like?

What would you look like in it?

This idea of success and the life you want to live with the possibilities that are just right for you can change. So look at it daily, weekly, monthly, yearly. Check in! Give yourself a pat on the back when you reach milestones. Make your dreams come true by living your Definition of Success each and every day!

This is your DAILY Definition of Success.

What is it every day that makes you smile and say, “I’m doing it!”

If you find this, it will not only motivate you and encourage you to move forward, but you will find appreciation for the journey along the way.

How to create this definition?

And that is what we do in:

Step 6

The Possibility Path™ for Small Business

STEP SIX

YOUR DEFINITION OF SUCCESS

THE BILLION DOLLAR QUESTION

YOUR PERSONAL ANSWER

*This is your dream life answer. Focus on your personal life here.

If you had all the money in the world, all the time in the world, nothing to do, nowhere to go, no obligations holding you back, what would you be doing right now?

List in detail:

YOUR BUSINESS ANSWER

*This is your dream business life answer. Focus on your business here.

If you had all the money in the world, all the time in the world, nothing to do, nowhere to go, no obligations holding you back, what would you be doing right now?

List in detail:

DEFINITION OF SUCCESS

Your definition of success is different from other people's definition of success. Looking at other people's image of it and even the world or social people's image can help us discover if we are striving for someone else's image, or our own!

WHAT do you think other people's image of success is for your business?

WHY do you think this?

*Who told you this, or where did you learn it from.

HOW do you feel about this Other People's Image of Success?

WHAT is YOUR Definition of Success for your business?

*What do you hope to give to the world, accomplish with your business model, reach people, make cool things, interact with your clients and customers and generally image your Day in the Life.

MAKE A COMPARE LIST

Write words from what you think other's definition of success is on the left.

Write words from what your definition of success is for you on the right.

Compare.

OTHER'S IMAGE OF SUCCESS

MY IMAGE OF SUCCESS FOR ME

Compare the Lists

WHOSE image and Definition of Success do you like better for YOURSELF?

WHY?

HOW can you bring more of YOUR definition into your business to better match up with what you want in life and business?

DAILY DEFINITION OF SUCCESS

You need to live a life that is RIGHT FOR YOU, not anyone else. Do it your way! Find your way! Discover the possibilities that are just right for you and the business you are creating. In doing so, you will discover that you are able to sustain your business and your life in it a lot longer, more fulfilling, and more easily able to grow and change with you and the customers and clients you love to serve.

GIVE YOURSELF ENCOURAGEMENT

What does your Daily Definition of Success look like?

HOMEWORK

DAILY SUCCESSFUL LIVING

Remember those stickers you used to get as a kid for doing a job well done? Well, this is the adult version. To keep yourself motivated and remember that just by showing up every day and walking the walk, you are creating a life of success.

Success is not a one and done. There is no one and done! It is a series of steps along the way, a daily dance of hard work and reward. The thing is, most often people who start their own businesses care so much about them they keep at the hard work and forget the reward!

Your homework is to reward yourself.

You decide what that is.

WHAT is it that you love to do or buy or experience but you don't do because you are always too busy or have some other excuse?

HOW can you GIVE YOURSELF this thing as a reward for milestones or daily successes along your journey?

*Be creative. Work within your budget and time. Sometimes sneaking in coffee or a text with a friend is enough to celebrate the moments! Stickers and days at the beach count too!

******* CONGRATULATIONS!!! *******

You have completed The Possibility Path TM for Business!

Know that you are not alone on this journey. These pages, tools, and these insights are here for you anytime you need them. Save your notes and check back in every now and then to see how far you have come and what you need to work on moving forward.

The check-in pages are here for you to do just that!

The road to success is a bumpy one filled with many challenges, but if you can remember WHY you are doing this, WHO you are doing it for, WHAT it is you are doing, and HOW you can bring it to life? Then the WHEN is now.

You are living your dream, just by being here and showing up!

The rest? Is full of possibilities. :)

All my love

~ Jeannine

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SHORT CUT **Your Definition of Success**

A Short Cut is a Guided Visual Exercise that helps allow access to our own inner wisdom, our unconscious information Possibility Doorway, and our own inner intuition.

Listen to each Short Cut and then process your insights.

Questions are just suggestions to get the ball rolling. You might get new insights you never thought of that have nothing to do with the topic at hand or realize things that are not in the questions. Allow. It is your time. It is your program. It is your inner wise self.

Go where the journey takes you!

List your insights.

CHECK IN

Date

WHAT things have changed?

WHAT things have stayed the same?

WHAT is working?

WHAT is not working?

WHAT do you need to improve?

HOW do you plan to improve them? (Set goals and focus words.)

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*Feel free to share the insights, ideas, and growth you have experienced with people you trust and who care about you, including family, friends, coworkers, therapists, doctors, etc. and of course the group that you are working with on the **Possibility Path**.*

Please direct any professional questions to thepossibilitypath@gmail.com

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